



BUILDING TOGETHER



2021 ANNUAL REPORT



DEAR FRIENDS,

We are grateful for the opportunity to share the impact we made together in 2021. This year was full of triumphs and challenges, and throughout, the Lord has been faithful. In this report, we are excited to share some of the many stories of transformation that partners like you have made possible.

In 2021, we celebrated our 20th anniversary. We are humbled by the Lord's use of Water Mission to serve more than 7 million people around the world and continue to be encouraged by the doors He has opened. This past year, we reached new milestones, serving more than 1.4 million people with best-in-class safe water, sanitation, and hygiene solutions.

Additionally, we responded to the devastation caused by hurricanes, typhoons, volcanoes, storms, and earthquakes. Each disaster required a unique response and, with our network of partners, we served more than 260,000 people whose lives were uprooted by disasters.

Amid the continued challenges resulting from COVID-19, healthy hygiene practices are some of the best ways of slowing the spread of this virus. Our handwashing stations and community training sessions reached more than 90,000 people in areas with limited access to vaccines and medical facilities.

Our Living Water program connected entire communities with the hope of God's love. We shared the gospel; witnessed transformation through

salvation; led biblical trauma healing for refugees; and taught foundation-building biblical truths to children, teens, and married couples.

As we celebrate the impact of last year's efforts, we continue to press on, recognizing that there are still 2.2 billion people who lack access to safe water.



You will notice that we've added QR codes to our Annual Report this year. We encourage you to visit the online articles to read more about these stories, view videos and photos, and learn more about what your support has made possible in 2021. To view the report online, scan the QR code above or go to watermission.org/2021-annual-report.

We are grateful for partnerships like yours. Thank you for helping to bring safe and Living Water to our global neighbors.

Many blessings,



George C. Greene III, PE, Ph.D.
Co-founder and Executive Chair



George C. Greene IV, PE
CEO and President

IN 2021 WE SERVED more than 1,400,000 people through:



SAFE WATER
for 1,015,000 people



SANITATION SOLUTIONS
for 30,000 people



HYGIENE SOLUTIONS
for 90,000 people



RELIEF
for 260,000 survivors of 10 disasters

SINCE 2001, we have served more than **7 million** people in **57 countries**.



Scan with your phone to read the full story.

OPENING DOORS TO THE GOSPEL

When we build safe water solutions, communities witness us serving in the name of the Lord. These projects open doors to share the good news of Jesus Christ.

When we began mobilizing local church leaders to raise awareness about upcoming Living Water activities in Chimbiya, Malawi, people already knew and trusted Water Mission. After the church mobilization meetings, we held three Bible study workshops. This training introduced the gospel and taught vital biblical knowledge. The sessions

provided a foundation for the two-day marriage seminar that followed.

Strong marriages build families and communities, so the marriage seminar focused on making marriages last. Couples experienced interactive discussions on God's design for marriage, communication, finances, fidelity, spirituality, children, and extended family.

We are honored to share the gospel and witness its transforming power in the lives of individuals, couples, and families.

Safe water projects in Chimbiya, Malawi, opened doors to sharing the Living Water message of Jesus Christ.

SAFE WATER OPENS DOORS TO EDUCATION



Losing out on an education impacts girls' futures, but access to safe water creates opportunities to transform lives.

Around the world, more than 443 million school days are missed every year because of the global water crisis. Girls' educations are particularly affected. Not only can contaminated water make them too sick to attend school, but they also shoulder the burden of collecting water for their families. **Losing out on an education impacts girls' futures, but access to safe water creates opportunities to transform lives.**

When Munira arrived at Kacheliba Primary School in Kenya, the school lacked access to safe water. The girls there had to trek to the

river to collect water, often missing classes and facing dangers. While fetching water, Munira experienced this danger firsthand, nearly drowning due to a flash flood.

Then, Water Mission and The Poul Due Jensen Foundation installed a safe water solution at the school. Now, the girls can stay safe and spend their days focused on studies instead of collecting water.

"Water is a must for girls in school," Munira explains.

She says that the health and wellness they experience by having safe water "builds confidence so we know if we have a problem, we can solve it."

Now that she no longer struggles to collect water and fight water-related illnesses, Munira's dreams center on helping others.

"I want girls' lives to be good. I want my friends to be able to decide what they want for their own lives and then fetch it."



Scan with your phone to read the full story.



KENYA | *Munira and her friends experience health and wellness thanks to access to safe water at school.*



The WCAR Solar Hub provides free technical support for any organization working on solar-powered water systems in the region.

INNOVATION AND COLLABORATION

Innovation often suggests new technology. While this is true in many cases, **Water Mission celebrated a different kind of innovation in 2021: partnering with UNICEF on the West Central Africa Region (WCAR) Solar Hub.**

The WCAR Solar Hub provides free technical support on solar-powered water systems in the region and aims to scale up sustainable, safe water production. We are grateful to lead this innovative collaboration with our partners as part of ending the global water crisis.



Scan with your phone to read the full story.

WCAR SOLAR HUB

Supported by Water Mission's Innovation and Engineering Department, the WCAR Solar Hub has:



RESPONDED to more than 75 technical support requests.



MADE MORE THAN 330 CONTACTS from 90 UN agencies, NGOs, private sector organizations, and government offices.



CONDUCTED WORKSHOPS in Sierra Leone, Mali, Niger, and Mauritania for nearly 130 participants.



CONDUCTED VIRTUAL CLASSES on principles and practices of solar-powered water systems.

HOPE FOR HAITI EARTHQUAKE SURVIVORS

When responding to disasters, readiness enables speed and success. Over the past 10 years, Water Mission has developed a robust in-country program in Haiti and built a network of local partners. Thanks to this long-term engagement in the area and support from our friends at Hand of Hope, we were ready to respond to the magnitude 7.2 earthquake this past August.

In southern Haiti, where the earthquake caused significant damage, we had more than 35 best-in-class safe water projects that had been providing lifesaving water for years. Knowing Haiti is vulnerable to earthquakes and hurricanes, we incorporated wind load and seismic safety factors into the designs. As a result, our projects were still producing safe water after the earthquake. Some of the projects even increased safe water production to make safe water available for neighboring communities that were in need. Additionally, we quickly deployed emergency water treatment

systems from our Port-au-Prince warehouse into other communities. Systems were also rushed from our headquarters in North Charleston, SC, to hard-to-reach areas. FedEx made it possible to get equipment to Haiti, and USAID opened doors for in-country U.S. military helicopter transport.

Providing safe water is a way to show the hope of God's love to those facing overwhelming loss. Thanks to our generous partners, we served more than **260,000 survivors of 10 disasters in 2021**, providing immediate aid and implementing long-term solutions to better prepare communities for future disasters.



Scan with your phone to watch a video and read the full story.



Thanks to our long-term engagement in Haiti and support from our friends at Hand of Hope, we were well-positioned to respond to a deadly magnitude 7.2 earthquake in August.

READINESS and RECOVERY

In every disaster response, Water Mission seeks to provide solutions that meet both the immediate and long-term needs of the people who have been impacted.



READINESS

We stand ready with trained staff and emergency equipment to respond when needs arise, including simultaneous disasters in different locations.



RELIEF

We analyze water quality and community needs, ensuring safe water access immediately after emergencies.



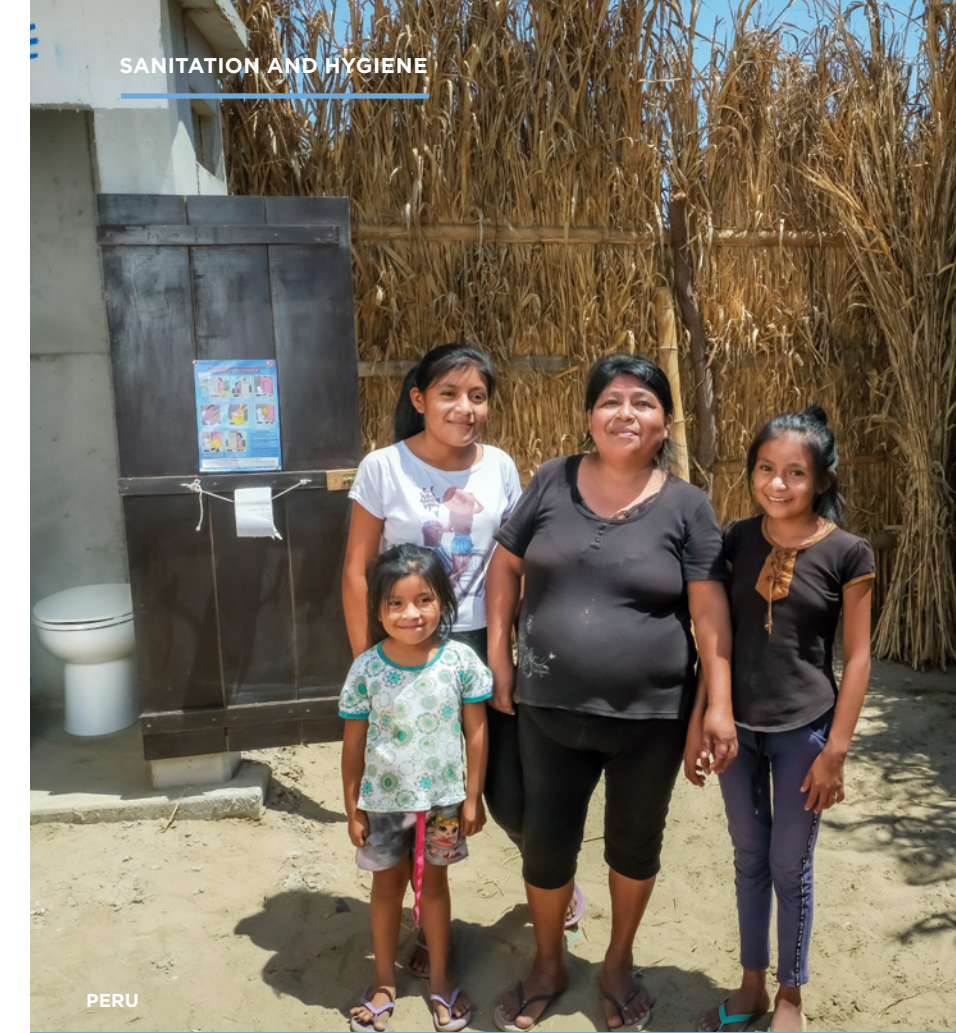
RECOVERY

We stabilize solutions to provide for communities' longer-term needs.



RESILIENCY

We often remain in disaster-affected communities as they rebuild, focusing on sustainability and preparedness.



PERU

Lightening Life's Burdens

Gladys is a widowed mother of six girls living in Santa Elena, Peru. With a new Water Mission Healthy Latrine installed at home, she told us their lives "will be much safer. This is exactly what my daughters and I need."



Scan with your phone to read the full story.

HEALING FOR SOUTH SUDANESE REFUGEES



The church can respond to trauma through validating, supporting, and comforting victims; speaking up about injustice; and reconnecting people with God.

While providing safe water solutions for our global neighbors living in refugee camps, Water Mission also attends to their spiritual well-being. The trauma refugees carry often acts as a barrier to their ability to heal. It disrupts family, faith, identity, and even a connection to God. Healing requires trained guidance. With proper training, pastors can

ensure that the local church serves as a safe space for trauma victims.

This year, we were honored to partner with Concordia Lutheran Ministries to train more than 100 church leaders as biblical trauma healing facilitators in refugee settings. These men and women learned to effectively and compassionately counsel refugees. After attending the conference, a refugee named Jonda shared how the training helped her.

“I thank God that I have been able to forgive those who killed my dad,” Jonda said. “I am relieved. This teaching is refreshing. Ever since I came from South Sudan, **I have never had teaching like this. How I wish that every South Sudanese could get access to this teaching.... My life is changed.**”

Only the Lord can heal troubled souls. We are privileged to bring the hope of Jesus Christ to our global neighbors through gospel-focused trauma healing rooted in forgiveness and reconciliation.



Scan with your phone to read the full story.



Each participant received a Bible. One woman shared about this blessing, “My Bible was burnt inside my house [in South Sudan]. I have been lonely without my Bible. Thank you, Water Mission, for thinking about me.”



Our 15th annual Walk for Water in North Charleston, SC, and Walks around the world raised awareness and funds to fight the global water crisis.

WALK FOR WATER

On March 20, 2021, we celebrated our 15th annual Walk for Water at Riverfront Park in North Charleston, SC. This flagship Walk was one of many Walks around the world, hosted by people passionate about serving their global neighbors. **Together, more than 5,000 people walked 15,000 miles to raise more than \$1 million in 2021.**

Walks were hosted by corporate partners, including Grundfos, Georg Fischer, Hach, Pace Analytical, and Pentair. Churches and community groups also organized Walks, raising awareness and funds to fight the global water crisis.



Scan the QR code with your phone to learn more about the Walk, join the 2022 Walk for Water in North Charleston, or find a 2022 Walk near you!

2021 WALKS BY THE NUMBERS



5,300 WALKERS



15,000 MILES WALKED



\$1 MILLION RAISED



The Mobile Discovery Center aims to raise awareness and create advocates through immersive, interactive activities.

GLOBAL WATER CENTER

Last year, Water Mission launched the Global Water Center to convene, train, and resource organizations to end the global water crisis. In its first year, the Global Water Center deployed the Mobile Discovery Center to raise awareness around the U.S. It also launched a virtual learning platform and began developing a remote monitoring platform capable of serving the entire safe water, sanitation, and hygiene sector.

Many partners enabled these successes, including Kohler, OxyChem, The Rockstad

Foundation, and Seacoast Church. Water Mission was honored to support our collective mission by collaborating on events, marketing, and visuals. This year, we transferred all remaining restricted contributions for the Global Water Center to manage independently. This important step is noted in our 2021 Financials (opposite).



Scan with your phone to learn more about the Global Water Center.



THIRST QUENCHERS

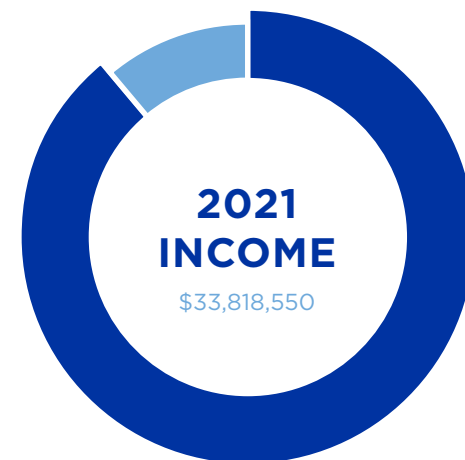
Water Mission is blessed by its growing community of Thirst Quenchers—friends who generously support the ministry every month. We celebrate the impact Thirst Quenchers have had on communities around the world. For example, their reliable monthly support makes it possible to respond to disasters quickly and efficiently.

One such disaster happened in January 2021, when a magnitude 6.2 earthquake ravaged Sulawesi, Indonesia, displacing more than 40,000 people. **Water Mission worked with global partners to install four emergency safe water systems that served more than 11,000 people.**



Scan with your phone to read the full story.

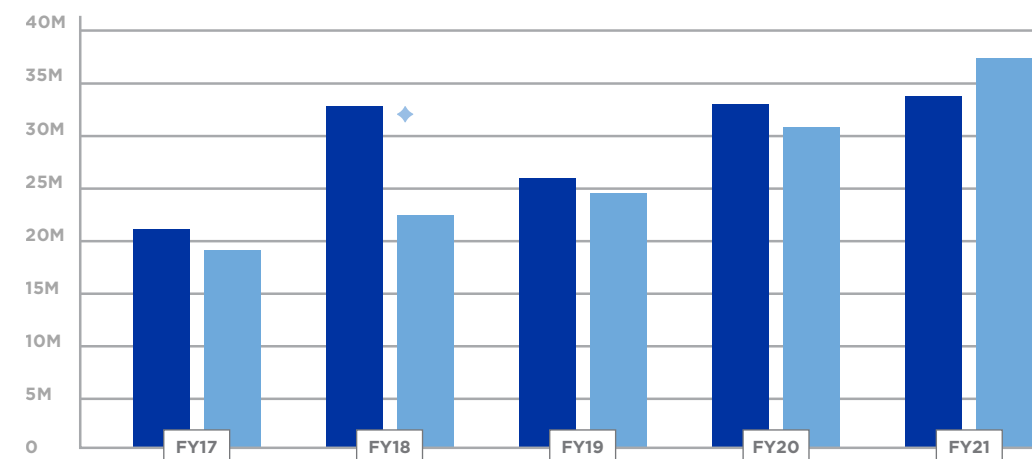
2021 FINANCIALS



89% Contributions, Services, & Special Events
11% Gifts-in-Kind



87% Programs
7% Fundraising
6% General & Administrative



GROWTH TREND

Income Expenses

A significant, one-time gift for the Global Water Center in FY18 was deployed over multiple years, with the final expense occurring in FY21.



Charity Navigator awarded Water Mission its top rating for the 15th consecutive year, a distinction shared by only 1% of charities rated by the organization.

Water Mission follows a model of biblical stewardship that recognizes God owns everything. He expects us to steward the time, talent, money, and influence we each have been given and to seek to multiply it to accomplish His purposes.

Fiscal Year 2021 vs. Fiscal Year 2020

Fiscal years end on Sept. 30. All numbers are \$USD in thousands.*

	FY2021	FY2020
Income & Ministry Support		
Contributions, Services, & Special Events	\$30,020	\$29,327
In-Kind**	3,799	3,557
Total	\$33,819	\$32,884

	FY2021	FY2020
Expenses		
Programs	\$33,025	\$27,421
Fundraising***	2,658	1,987
General & Administrative	2,234	1,768
Total	\$37,917	\$31,176

Change in Net Assets, before adjustments	(4,098)	1,707
Adjustments	(129)	(109)
Change in Net Assets	(\$4,228)	\$1,598

Net Assets, Beginning of Year	23,805	22,207
Net Assets, End of Year	\$19,577	\$23,805

	FY2021	FY2020
Assets		
Cash and Cash Equivalents	\$8,817	\$15,116
Contributions Receivable	861	174
Prepaid Expenses and Other Assets	687	436
Inventory (Net)	3,147	4,163
Investments	4,497	4,406
Property & Equipment (Net)	3,591	746
Assets to Be Transferred	0	1,235
Total Assets	\$21,599	\$26,276

	FY2021	FY2020
Liabilities		
Accounts Payable	\$262	\$588
Accrued Expenses	1,222	1,112
Deferred Revenue	538	770
Total	\$2,022	\$2,471

Net Assets		
Without donor restrictions	\$10,929	\$9,207
With donor restrictions	8,649	14,598
Total	\$19,577	\$23,805

Total Liabilities and Net Assets	\$21,599	\$26,276
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*Numbers may not sum to totals due to rounding. **In-kind income includes donated goods and services. ***Fundraising refers to activities that offer opportunities to support the work of the ministry.



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watermission.org

Water Mission is a Christian engineering nonprofit that designs, builds, and implements safe water, sanitation, and hygiene solutions for people in developing countries, refugee camps, and disaster areas. Water Mission has more than 400 staff members working in its headquarters and around the world in permanent country programs located in Africa; Asia; North, South, and Central America; and the Caribbean. Water Missions International is a 501(c)(3) tax-exempt organization, EIN #57-1116978.